LETTER OF INTENT FOR LOGISTICS

We, the undersigned partners and particularly the organizations of the project "Adriatic Danubian Clustering - ADC" (www.adcproject.eu), financed by the European Operational Programme South East Europe 2007-2013 (hereinafter OP SEE):

Well aware of the importance of clusters as geographic agglomerations (at local, regional or national level) of companies, suppliers, service providers and associated institutions in a particular field, linked by externalities and complementarities of various types;

Having regard to the general objective of ADC project aiming to create efficient transnational networks among the productive clusters of economic sectors of strategic importance for our Countries, Logistics being one of them;

Having regard to the Final Recommendations (September 2010) of the European Cluster Policy Group – (hereinafter ECPG) stressing the need to combine macro-economic policy response with a structural upgrading of competitiveness in line with the ambitions of the Europe 2020 strategy and the growing importance of clusters in the new global environment in which this strategy has to succeed;

Having particular regard to the call of ECPG for the commitment of European policymakers to the active support of the clusters potential to modernise and improve economic policies, starting from the key note of the international cooperation among clusters for the sake of developing emerging industries/services, of raising excellence of cluster organisations and of better matching public instruments and clusters governance (for instance by programming of Rural and Regional Development Funds);

Whereas the ADC project aims:

1. to achieve a transnational competitive cooperation between enterprises in order to overcome the lacking mutual knowledge of the possibilities of entrepreneurial cooperation, as far as access to innovation, human capital development, supply chain exchange, phase specialization and joint initiatives on global market are concerned;

2. to make more of manufacturing skills of SEE region and of place based implementation of multi-level governance for the capacity building of the attractiveness of Adriatic – Danube area as an integrated productive system with high competitiveness for international investors;

3. to foster the evolution of the ADC Sectoral Working Group on Logistics, based on local focus groups in the partners’ realms that are building new transnational connections among stakeholders and companies of existing and emerging clusters and/or company networks;

4. to establish a sustainable, transnational partnership shaping the new Adriatic Danube Logistics Network rallying manufacturing and service provider companies

5. all the statements above considered as integral part of the agreement thereof;
Agree on

Art.1 – Mission of the Logistics transnational cluster network

The establishment of the Adriatic Danube Logistics Network aims to fulfil the expectations and to match the interests for growth of Logistics clusters and company networks, their stakeholders and the companies therein by providing facilities to

- the establishment of new trading connections across the South Eastern European Countries;
- the visibility of the SEE clusters and emerging clusters landscape for sharing good practices in particular in the fields of improving quality standards of services;
- the promotion of technology transfer for better sharing innovation sources & RTD results in the Logistics;
- supporting the co-operation in the Internal Market, Accession Countries and Central European Free Trade Agreement (CEFTA) member in particular;
- the cross-sectoral match-making between potential partners of different specialisations, also for their cooperation in the global market;
- the joint participation in projects financed/co-financed by the EU and by other donors;
- create and update a common web platform supporting logistics co-operation (all partners should provide necessary information on a regular basis), which contains information about the recently available exact co-operation opportunities.

Art.2 – Principles of the transnational cooperation

By implementing its mission the Adriatic Danube Logistics Network is driven by two assumptions on the identity and justification of the transnational cooperation in the Logistics sector as follows:

- to improve know-how in the Logistics sector;
- to encourage public investment through public-private partnership;

Moreover Adriatic Danube Logistics (hereinafter ADL) promotes direct initiatives for education and awareness of the final consumers.

Art.3 - Specific objectives

For the fostering of SEE clustering of companies at transnational level the Adriatic Danube Logistics Network cares in particular for:

- the transfer of know-how and the exchange of best practices;
- the provision of technical education & life-long learning on Logistics knowledge and quality for the standing development of the human capital in the sector also through facilities for staff exchange;
- encouraging the co-operation between R and D centres and technologies
- enhancing the role of the technical schools, contributing to greater technical knowledge development;
- fostering a process of mutual trust among companies of the sector in order to strengthen the connections in the SEE area;
- the awareness raising among public decision makers in the logistics field

Jointly for our common future!
Art.4 – Management

The measures provided for in this Agreement are subject to a peer commitment for implementation by the signing ADC project partners and the signing stakeholders (cluster representatives, RTD – University - Innovation Centres, Chambers and other development actors, including financial institutions, Regional and Local Public Authorities) and companies willing to become owners of the process of Adriatic Danube Logistics Network.

The priority task of this partnership is to set up an effective and sustainable unit for the functioning of the network shaping the transnational dimension of ADL also after the project completion.

Moreover ADL management will implement an open door attitude for the possibility of joining by new members, emerging cluster leaders in particular, and for the extension of its coverage of Logistics related activities.

Networking with other international networks of relevance for ADL development and effectiveness is also welcome.

Signature of Partners

Signature of Stakeholders
and Companies

Jointly for our common future!
Place, Date: Budapest, 23. February 2012.

Name of signing partner: Hungarian Investment and Trade Agency

Name of legal responsible: Ms. Erzsébet Dobos

Signature: 

Stamp
Place, Date: Budapest, 23. February 2012.

Name of signing partner: ASSOCIATION FOR THE DEVELOPMENT OF LOGISTICS AND THE ECONOMY OF THE SOUTH GREAT PLAIN REGION

Name of legal responsible: Mr. Géza Gálisz

Signature: [Signature]

Stamp

Jointly for our common future!
Place, Date: Budapest, 23. February 2012.

Name of signing partner: Association of Hungarian Forwarding and Logistic Service Providers

Name of legal responsible: dr. László Péchy

Signature: [Signature]

Stamp

Jointly for our common future!
Place, Date: Budapest, 23. February 2012.

Name of signing partner: Central European Logistics Cluster

Name of legal responsible: Mr. Miklós Horváth

Signature: [Signature]

Stamp
Place, Date: Budapest, 23. February 2012.

Name of signing partner: Centre for Promotion of Entrepreneurship Piran

Name of legal responsible: Mr. Alberto Manzin

Signature: [Signature]

[Stamp]
Place, Date: Budapest, 23. February 2012.

Name of signing partner: Maribor Development Agency

Name of legal responsible: Mag. Božidar Pučnik

Signature: [Signature]

Stamp

Jointly for our common future!
Place, Date: Budapest, 23. February 2012.

Name of signing partner: Hungarian Logistics Association

Name of legal responsible: Dr. Zoltán Doór

Signature: [Signature]

Stamp
Place, Date: Budapest, 23. February 2012.

Name of signing partner: Electro-Technical Regional Cluster

Name of legal responsible: Mr. Adrian Stoian

Signature: [Signature]

Stamp
Place, Date: Budapest, 23. February 2012.

Name of signing partner: ROMANIAN MARITIME CLUSTER (www.cluster-maritim.org)

Name of legal responsible: Cristian Ianca

Signature:

Stamp

Jointly for our common future!
Place, Date: Budapest, 23. February 2012.

Name of signing partner: ITC Oltenia Cluster

Name of legal responsible: Gabriel Vladut

Signature: 

Stamp

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